

# Haulotte Group Designs

## Advanced Infor M3 automation with OpCon

### The Need for an Automation Solution

The Haulotte Group designs, manufactures and markets a wide range of products in the industrial lifting equipment and platforms sector. The company has doubled its revenue since 2009 and currently operates in over 40 countries.

“Our search for a process automation solution began when we decided to leave our outsourcing provider that used its own solution, VTOM from Absyss. We needed to have our own automation solution to take over our in-house operations,” said Frédéric Beickert, ERP Information System Manager.

“Our decision to choose OpCon as our process automation tool was easy; OpCon was the only solution that offered a package integration with Infor M3”, said Beickert. “We were also attracted to the user-friendly interface and handling of OpCon.”

### Haulotte

Haulotte Group is a major French aerial work platform manufacturer and the third-largest company in the world in this area of products.

- 47 subsidiaries
- 1,600 employees
- 22 IT staff members
- 300 Windows servers
- 500 jobs run per day

CHALLENGE	SOLUTION	BENEFITS
Moved from an outsourced to an in-house Infor M3-based ERP system	OpCon offers the most complete Infor M3 integration	OpCon is automating a wide range and large number of processes
The organization needed to migrate to the new platform quickly without disrupting current processes	Employees were fully trained in 15 days and the migration was completed within two months	The organization could migrate to a new ERP system with minimal disruption to users
The IT department ran multiple products to achieve its goals	OpCon provides complete control from a single point, using an intuitive interface	OpCon reduces the supervising and monitoring of systems to only a few minutes per day

“OpCon gives us a real visibility in the entire IT-environment, in our tasks and their functioning. OpCon provides us the capability to control the impact of changes in a user-friendly way.

Joseph Sévigné  
Infrastructure & Telecom Manager

## Decreased Manual Intervention

SMA Technologies' approach was based on a technical takeover of the Haulotte Group's jobs from VTOM (migration). This resulted in installing OpCon within a very short period of time and with strict time constraints. Overall, it took 15 days to train the employees and only two months to fully migrate to OpCon.

Haulotte Group has enjoyed OpCon's user-friendliness and its flexibility. The migration was completed without any special training or constraints, especially during the project transfer from the technical team to the operational team.

OpCon also allowed Haulotte to manage Infor M3 jobs and automated several other processes such as transfers from other ERP systems and control through their Enterprise Architecture Integration. Haulotte also began using OpCon on all other platforms, particularly on Windows™ servers. Their goal was to automate as much as possible and reduce manual intervention, which would increase the reliability of the IT environment and the business as a whole. Even supervision was reduced to only a few minutes per day.

## Reduced Supervision Efforts

OpCon enabled the team to operate and monitor daily operations, manage alerts and maintain and operate all jobs from one single point-of-control. "The IT department has direct access to the interface, the instructions and documentation presets in OpCon. They do not need another tool," said Beickert.

OpCon has reduced the daily effort of supervising and monitoring IT operations down to only a few minutes per day. Automatic notifications are sent to staff members if an error occurs; these notifications enable the IT staff to solve issues before they cause problems.